# A Employees and management

white-collar workers

white-collar workers

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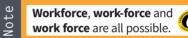
manual/blue-collar workers

supervisor

shop floor

The people who work for a company are on its **payroll**. They are its **employees**, **personnel**, **staff**, **workers** or **workforce**. These words can also refer just to the people carrying out the work of a company rather than the **management**.

work of a company, rather than the **management** – those leading and organizing the company.



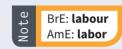


## **B** Management and administration

A company's activities may be spread over different sites in different places. A company's most important managers usually work in its head office or headquarters (HQ). Some managers have their own individual offices, but often employees work in open-plan offices – large areas where many people work. Administration or, informally, admin – the ordinary work supporting a company's activities – is often done in offices like these by administrative staff or support staff. For example, those giving technical help to buyers of the company's products are in technical support.

## **C** Labour

You use **labour** to talk about everyone except the management who works for a company, especially a company that makes things.



labour {	costs	what companies have to pay for labour, rather than materials, etc.		
	dispute	e a disagreement between management and labour		
	leader	someone in charge of an organization that represents workers		
	relations	relations the relationship between management and employees in general		
	shortage	a period when there are not enough people available to work		
	unrest	a period of disagreement between management and employees		

**Labor unions** (AmE) and **trade unions** (BrE) defend the interests of workers.

When workers are not happy with pay or conditions, they may take **industrial action**:

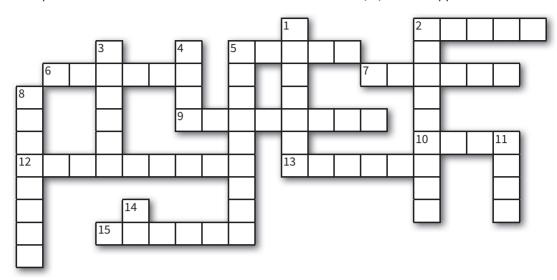
- **a strike**, **stoppage** or **walk-out** workers stop working for a time
- **a go-slow** workers continue to work, but more slowly than usual
- an **overtime ban** workers refuse to work more than the normal number of hours

### D Personnel and HRM

In larger organizations there is a **human resources department (HRD)** that deals with pay, recruitment, etc. This area is called **human resources (HR)** or **human resource management (HRM)**. Another, older, name for this department is the **personnel department**.

# **Exercises**

**6.1** Complete the crossword with the correct form of words from A, B, C and D opposite.



#### **Across**

- 2 and 15 Office workers may be described this way. (5, 6)
- 5 all of the people working for a company (5)
- 6 workers who use their hands are of this type (6)
- 7 when people stop working to protest (6)
- 9 one of the people working for an organization (8)
- 10 occasions when workers stop working in order to protest: walk-\_\_\_\_\_(4)
- 12 another name for the human resources department (9)
- 13 workers seen as a group (6)

### Down

- 1 Everyone working for a company is on this. (7)
- 2 everyone, or everyone except top managers (9)
- 3 These are *trade* in the UK and *labor* in the US. (6)
- 4 and 15 across Manual workers are this, even if they don't wear this. (4, 6)
- 5 A place in a factory where the production lines are. (9)
- 8 when people stop work to complain about something (8)
- 14 and 11 Workers do this when they intentionally produce less. (2, 4)

6.2	Manuel Ortiz is the founder of a Spanish computer sales company. Use the words in B and D
	opposite to complete what he says about it.

'I founded Computadoras	Creativas 20 years ago. We	e started with a small	<b>(1)</b> in	
Madrid. Our (2)	, our <b>(3)</b>	is still here	e, but now we hav	e site
all over Spain, with about	500 employees. Many of tl	he offices are (4)	– everyo	ne
works together. This inclu	des managers to <b>(5)</b>		– secretarie	s and
people who support the c	ompany's activities, and p	eople in technical (6)	givin	g help
to customers over the pho	one.			

Recruitment is taken care of in Madrid, by the **(7)** \_\_\_\_\_ or **(8)** \_\_\_\_.'

## Over to you

Answer these questions about the company you work for or would like to work for. Look at the company website to help you.

- Where is its head office? How many sites does the company have? How many employees?
- Do people have their own offices or are there open-plan offices? Which do you or would you prefer to work in?